

TREND PUBLISHING METALS GROUP.COM

# UNRIVALED INDUSTRY COVERAGE



REGIONAL GUIDE TO MATERIALS AND SERVICES

2023

MEDIA KIT > MULTIMEDIA MARKETING GUIDE



# **METAL SERVICE CENTERS**

REACH AN AUDIENCE OF METAL FABRICATORS, OEM/END-USERS AND OTHER SERVICE CENTERS IN YOUR "BACKYARD."

**Metal Service Centers** is a special advertising section published 4x/year in *Modern Metals* and *FFJournal* magazines EXCLUSIVELY for metal distributors who want to promote their inventory, processing and services capabilities to a REGIONAL audience of metal fabricators, OEM/end users and additional service center executives.

# VALUE ADDED PROGRAM: Advertise in any 4 consecutive quarterly issues of Metal Service Centers regional magazines and receive the following online advertising packages at no charge for an entire year:

- Get your company listing in Metal Service Centers online directory in the regions your
  print ad is running on the following websites: modernmetals.com, ffjournal.net and
  metalservicecenters.net. Included with your company listing will be your website URL
  to drive traffic to your website.
- Get a premium sponsorship on our metalworking search engine in the materials product category of your choice for an entire year. metalsandmetalworkingsearch.com

# PRINT CIRCULATION BY REGION

MIDWEST EDITION IA, IL, IN, KS, KY, MI, MN, MO, NE, ND, OH, SD, WI	17,414	<b>4,363</b> Metal Service Centers <b>5,091</b> OEM/End-Users <b>7,960</b> Fabricators
MOUNTAIN/WEST EDITION MT, ID, WY, CO, AZ, UT, NV, AK, WA, OR, CA, HI	11,228	<b>3,120</b> Metal Service Centers <b>3,150</b> OEM/End-Users <b>4,958</b> Fabricators
NORTHEAST EDITION ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, DC, VA, WV	10,746	2,709 Metal Service Centers 3,047 OEM/End-Users 4,990 Fabricators
SOUTHEAST EDITION NC, SC, GA, FL, TN, AL, MS	9,048	2,638 Metal Service Centers 2,542 OEM/End-Users 3,868 Fabricators
SOUTHWEST EDITION AR, LA, OK, TX, NM	7,648	2,411 Metal Service Centers 2,070 OEM/End-Users 3,167 Fabricators

 $<sup>\</sup>hbox{``Source:}\ \textit{Modern Metals}\ \text{and}\ \textit{FFJournal}\ \text{Magazines'}\ \text{December 2022 BPA Audit Reports of Circulation}$ 

# **PUBLISHING SCHEDULE**

#### **AUGUST 2023**

Ad close: 7/7/23

Ad material due: 7/14/23

# **NOVEMBER 2023**

Ad close: 10/6/23

Ad materials due: 10/13/23

#### **FEBRUARY 2024**

Ad close: 1/5/24

Ad material due: 1/12/24

#### **MAY 2024**

Ad close: 4/5/24

Ad material due: 4/12/24

# LOW REGIONAL ADVERTISING RATES

Full Page (7.875" x 10.75") \$950 ½ Vert. page (3.375" x 10") \$550 ½ Horiz. page (7" x 4.75") \$550 ¼ page (3.375" x 4.75") \$350



ADVERTISING SPACE RESERVATION

Valerie Treiber, VP Sales 203-894-5483 or email valerie@modernmetals.com

# NEED HELP CREATING YOUR AD?

Contact Carlotta Lacy: 312-654-2318, carlotta@ trendpublishing.com

#### DIGITAL CIRCULATION

# **72,463 DIGITAL READERS**

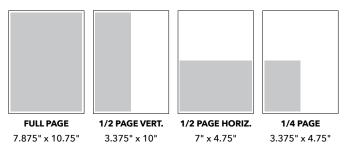
In addition to the print circulation for each regional edition, all quarterly issues will be emailed to 72,463 qualified and verified digital readers consisting of fabricators, OEM/end-users and service center executives nationwide directing that digital reader to the regional edition that serves their local area-ALL AT NO ADDITIONAL COST TO YOU THE ADVERTISER!

Source: March 2023. Digital Circulation Qualified and Verified By OMEDA, Chicago IL.



# PRINT MECHANICAL **SPECIFICATIONS**

## **PUBLICATION TRIM SIZE:** 7.875" x 10.75"



**Live Area:** Keep live matter at least ¼" away

from trim dimensions.

Bleed: Please allow an 1/8" bleed on all sides.

Fractional ads do not bleed.

Single page bleed size: 8 1/8" x 11" 2-Page Spread Bleed: 16 1/4" x 11"

**Printing:** Web offset, SWOP standards apply.

Binding: Saddle-stitch

# PRINT MEDIA & FILE FORMATS

#### **SUBMITTING ADS ELECTRONICALLY IS** STRONGLY ENCOURAGED.

- File size < 5 MB may be emailed to carlotta@modernmetals.com
- For file sizes larger than 5MB, please contact Carlotta Lacy, VP Production, at 312/654-2318 to obtain uploading instructions.
- ▶ Preferred file format: PDF/X-1a
- ▶ Alternate file formats accepted:
  - High-resolution, press-optimized PDFs
  - Native Application Files: QuarkXpress or InDesign-Include all screen and printer versions of fonts used and linked high-resolution (300 dpi minimum) images
  - Illustrator (create outlines) or Photoshop files
  - We do not accept files created in Microsoft Word, PowerPoint, Publisher, CorelDraw, Pagemaker or any presentation software.
- Image Requirements: All images for ads should be color corrected and provided at or above our minimum resolution requirement of 300 dpi. Image files should be CMYK and in .tif or .eps file format.

#### SUBMITTING ADS ON PHYSICAL MEDIA IS ALSO PERMITTED.

Submit all materials to: Trend Publishing 123 W. Madison St., Suite 950 Chicago, IL 60602

- ▶ Proofs: A SWOP Certified\* contract level proof is required for color guidance on press. Color laser & ink jet proofs will only be used for content checking and will not serve as color guidance on press. If a SWOP certified proof is not supplied, Trend Publishing cannot guarantee the color reproduction of your ad.
- \*For more information on SWOP standards and acceptable proofs, please visit www.swop.org or www.idealliance.org.
- Film: Film negatives are not accepted.
- Alterations to Materials: Requests for minor changes to existing or on-file materials will be reviewed on an individual basis. Depending on how the original files are set up, it may not be possible to make some changes, and therefore new

materials may be requested.

#### **CONTACT**

Carlotta Lacy, VP Production 312/654-2318 carlotta@modernmetals.com



TREND PUBLISHING METALS GROUP.COM

## **CORPORATE OFFICES**

123 W. Madison St., Suite 950, Chicago, IL 60602 312/654-2300, fax: 312/654-2323

# **EDITORIAL**

#### **CORINNA PETRY**

Editor-In-Chief 312/654-2315 cpetry@modernmetals.com

#### LYNN STANLEY

Senior Editor 937/912-5158 Istanley@ffjournal.net

#### **LAUREN DUENSING**

Contributing Editor 312/320-4109 laurenduensing@gmail.com

#### **ALAN RICHTER**

Contributing Editor 773/525-0678 arichter@modernmetals.com

#### **DESIGN & PRODUCTION**

#### CARLOTTA LACY

**VP** Production 312/654-2318 carlotta@modernmetals.com

#### **MATTHEW LAFLEUR**

Design Director 312/654-2312 mlafleur@modernmetals.com

#### **DIGITAL**

#### **LORI KIRCHNER**

Digital Manager 248/921-1363 Ikirchner@trendpublishing.com

#### **CORPORATE**

#### MICHAEL D'ALEXANDER

President/Publisher 312/654-2309 mdalexander@modernmetals.com

#### JIM D'ALEXANDER

Vice President/Digital 770/862-0815 jdalexander@modernmetals.com

#### **WAYNE KRUSEN**

**VP** Finance 312/654-2304 wkrusen@trendpublishing.com

# **CIRCULATION**

## **BILL D'ALEXANDER**

Manager 203/438-4174 bdalexander@modernmetals.com

#### ADVERTISING SALES STAFF

#### MICHAEL D'ALEXANDER

President/Publisher, Editor-in-Chief 312/515-3863

mdalexander@modernmetals.com

Alaska, Arizona, Arkansas, California, Hawaii, Idaho, Montana, New Mexico, North Dakota, Wyoming

#### JIM D'ALEXANDER

Vice President/Digital 770/862-0815 jdalexander@modernmetals.com

Alabama, Colorado, Florida, Georgia, Louisiana, Minnesota, Mississippi, W. New York, North Carolina, Oklahoma, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas

# **BILL D'ALEXANDER**

Principal/Sales Manager 203/438-4174

bdalexander@modernmetals.com

Connecticut, Delaware, Kentucky, Maine, Maryland, Massachusetts, Missouri, Nevada, New Hampshire, New Jersey, E. New York, Ohio, Oregon, Rhode Island, Utah, Vermont, Virginia, Washington, West Virginia; international

# **BOB D'ALEXANDER**

Principal/Sales Manager 616/916-4348 rdalexander@modernmetals.com Illinois, Indiana, Iowa, Kansas, Michigan, Nebraska, Wisconsin

#### **VALERIE TREIBER**

**VP Sales** Metal Service Centers 203/894-5483 valerie@modernmetals.com

#### TRACI FONVILLE

Classifieds, Logos, Reprints and eNewsletters 312/654-2325 tfon@modernmetals.com